Central Baptist Church 300 North Roan Street Johnson City, Tennessee

BOARD OF DIRECTORS MEETING
Monday, February 14, 2022
In Person at 5:30 PM – Room A-010 (Lower Level)

AGENDA

- 1. PRESIDING: Floyd Brown, Chairman
- 2. INVOCATION
- 3. REPORTS
 - a. Minutes of Previous Meeting Church Clerk
 - b. Financial Report Church Treasurer
 - c. Church Administrator's Report
 - d. Sub-Committee Reports

Acts 2:45 Audit/Insurance Budget/Finance Web Portal

4. OLD BUSINESS

Endowment Fund (Jeff Keller)

- 5. NEW BUSINESS
 - 1) Technology Request (Aaron Seneker)
 - 2) Children's Hallway Update and other capital projects (Allan Renfro)
 - 3) Advertising (Michael Davis)
 - 4) Change in Fiscal Year (Michael Davis)
- 6. BENEDICTION

Central Baptist Church Johnson City, Tennessee

Minutes of the Board of Directors' Meeting

January 10, 2022

Present: Debbie Bingham, Floyd Brown, Jason Conkin, David Davis, Dennis Depew, Tim Dills, Jeff Dugan, Richard Fields, Bob Fife, Sally Harris, Chuck Rich, Janice Shelton, Greg Slemp, Tony Street. Absent: None Also present: Dr Tommy Hood, Michael Davis.

The Board of Directors of Central Baptist Church, 300 North Roan Street, Johnson City, TN, met on Monday, January 10, 2022, at 5:30 p.m. The meeting was called to order by Chairman Floyd Brown who also led in prayer.

Reports:

- A. <u>Minutes of Previous Meetings</u> The minutes of November 10, 2021, November 18, 2021 (e-mail vote) and December 15, 2021 (e-mail vote) were approved unanimously. Motion for approval was made by Bob Fife and second by Tim Dills.
- B. <u>Financial Report</u> Tim Dills, Church Treasurer, introduced and welcomed Debbie Bingham who is the new Assistant Treasurer. He reviewed the Financial Monthly Balance Sheets ending November 30, 2021, and December, 2021. Tim pointed out that the budget for 2021 was not fully reached but that giving was approximately \$136,000 in excess of expenses for 2021. The Financial Report was approved unanimously on a motion by Tony Street and second by Dennis Depew. The account reconciliation follows:

Central Baptist Church Monthly Balance Sheet December 2021

	esets	
Checking Accounts 11020 - First Horizon Bank General Checking 11040 - Select 7 Checking 11080 - ECU Checking Total Checking Accounts Endowment Fund 11090 - TN Baptist Foundation Endowment Total Endowment Fund Total Assets	\$452,745.89 \$317,507.78 \$372,655.85 \$2,144,728.41	\$1,142,909.52 \$2,144,728.41 \$3,287,637.93
Liabilities, Fund Princ	cipal, & Restricted Funds	
Liabilities Payroli Liabilities 21010 - Federal Withholding Tax 21020 - FICA Tax Withholding 21030 - Insurance Withholding 21035 - Ministers Dental Insurance 21040 - Retirement Withholding 21055 - Children's Pastor Withholding 21070 - HSA Withholding Total Payroli Liabilities Total Liabilities Fund Principal 29999 - Fund Principal	\$1,581.51 \$4,087.46 \$4,448.85 \$281.09 \$3,971.96 (\$325.00) \$509.00	\$14,554.87 \$14,554.87
Excess Cash Received Total Fund Principal and Excess Cash Received Restricted Funds Total Designated Funds Total Permanent Restricted Total Restricted Funds Total Restricted Funds Total Liabilities, Fund Principal, & Restricted Funds	\$152,435.35 \$802,961.01 \$2,144,728.41	\$325,393.64 \$2,947,689.42 \$3,287,637.93

- C. <u>Church Administrator's Report:</u> Dr. Michael Davis, Administrative & Education Pastor, will give a monthly report each Board meeting. Dr. Davis shared the following information:
 - 1. Each year the church develops a budget based on desired ministry goals. If the budget is not met, even though receipts may be more than expenditures, this means ministries where not accomplished as planned. Michael would like for the congregation to focus in the coming year on meeting the ministry goals (set by the budget) so that those goals may be accomplished.
 - 2. He reported that improvements in accounting practices are being implemented for better accounting of day to day expenses rather than waiting until the end of the month to have account balances.
 - 3. Nonexempt employees are all being changed to hourly rates.
 - 4. Dr. Davis reported that the weekday preschool program is now operating from its own budget which is new for them. He stated they are doing a good job of adjusting to the new procedures. He also stated that the preschool income was \$15,687.81 above expenses at the end of December which is excellent for this time.
- D. <u>Sub-Committee Reports:</u> Chairman Brown stated that he will be placing each Board member on a sub-committee at the next meeting and ask that members let him know if he/she has a preference of assignments.
 - 1. Acts 2:45 Sally Harris presented an Acts 2:45 Application which was received today. The Application was the result of church members learning that a senior adult lady who is a regular attender has no heat in her home. A proposal for adding heat to the house (\$3,240.00) and a proposal for adding both heat and cooling (\$6,340.00) were received. The Application was discussed with all questions asked and answered. Some Board members were familiar with this situation through their Sunday School class and spoke in favor of approval of the proposal for heat and cooling to be installed. It was noted that Pastor Gene Elliott also recommended approval of the heat and cooling. After full discussion the Board voted unanimously to approve the Acts 2:45 Application in the amount of \$6,340.00 to install heat and cooling in this home. Motion was made by David Davis and second by Dennis Depew.
 - 2. Audit/Insurance No report.
 - 3. Budget/Finance- No report.
 - 4. Web Portal Bob Fife explained to the group the work that has been done to establish a web portal for the Board of Directors. They are now ready to begin entering the data beginning with the current year. Michael stated that he would work with Bob in providing help to do the data entry.

Old Business:

A. Endowment Fund: Floyd reported the Jeff Keller will meet with the Board soon (probably the February meeting) to begin discussion concerning changes that need to be made in the procedures for expending interest earned from the Endowment Fund. Procedures were established when the Endowment Fund was started but those need to be reconsidered. To amend these procedures will ultimately require approval of the Board of Directors, the Deacon Council, and a vote by the congregation.

New Business:

A. 2022 Missions Committee Funding from World Wide Missions Ventures Fund: Tim Dills presented the following request from the Missions Committee that the Board approve transfer of the following amounts from World Wide Missions Ventures Fund (Acct. #81140) to CBC Local Missions/Outreach (Acct. #80140) for expenditure: (These amounts are annual contributions to the following organizations.)

1. Rise Up - \$ 3,400.00

2. Wycliffe - \$ 500.00

3. Final Frontiers- \$ 500.00

4. Family Promise- \$12,000.00 TOTAL \$16,400.00

The request was unanimously approved on a motion by Tim Dills and second by Bob Fife.

- B. Advertising: Michael Davis presented the following information for the Board's thought and consideration. He would like to have funds approved for an advertising campaign for Central Baptist Church. He would like to use Lamar Advertising to get information out in the community about our church. He estimates the cost to be \$5,000 \$6,000. He will bring this back to the Board next month for consideration. Several ideas were shared by Board members about opportunities for advertising our church.
- C. <u>Children's Hallway Update:</u> Michael Davis present information concerning the need for improvement and update to the Children's Hallway. He mentioned that the heating needs to be improved, painting needs to be done, and rearranging of the children's and preschool classrooms. He stated that the preschool & children's ministry needs priority with the new minister beginning her work. He estimates the amount needed to be approximately \$20,000 and funds will be available from the Addendum account. He will bring specific data to the next Board meeting for consideration.
- D. Change in Fiscal Year: Dr. Davis stated that he would like for the Board to consider changing the church fiscal year to July through June or October through September. He feels this will allow for better planning, budgeting, and better information for spending. This would not be a difficult change. Floyd mentioned that the Budget/Finance Sub-Committee will work on making a recommendation to the Board concerning this. Jason Conkin suggested that the congregation needs to be educated about giving and the church should develop a congregational strategy on giving.

There being no further business the meeting was adjourned with prayer by Dr. Hood.

Respectfully submitted, Sally Harris, Church Clerk Central Baptist Church Morthly BOD Report January 2022

	Annual Budget	YTD Actual	YTD Budget/Actual	MTD Budget (This Year)	MTD Actual	Budget Remaining	% of Budget Used
Revenues 40100 - General Budget Offerings Total Revenues	\$1,945,407.77 \$1,945,407.77	\$136,973.00	(\$25,144.31) (\$25,144.31)	\$162,117.31 \$162,117.31	\$136,973.00 \$136,973.00	\$1,808,434.77 \$1,808,434.77	7.04 % 7.04 %
Expenses Missions Global Cooperative Missions							
51100 - SBC Cooperative Program 51110 - Cooperative Baptist Fellowship 51115 - CBC World-Wide Mission Ventures	\$194,540.78 \$0.00 \$46,106.16	\$14,159.22 \$5,897.42 \$7,989.90	\$2,052.51 (\$5,897.42) (\$4.147.72)	\$16,211.73 \$0.00 \$3.842.18	\$14,159.22 \$5,897.42 \$7,989.90	\$180,381.56 (\$5,897.42) \$38,116.26	7.28 % 0.00 % 17.33 %
Total Global Cooperative Missions Local/State Mssions	\$240,646.94	\$28,046.54	(\$7,992.63)	\$20,053.91	\$28,046.54	\$212,600.40	11.65 %
51120 - Associational Missions 51130 - Local Benevolence	\$18,000.00	\$1,500.00 \$10.27	\$0.00	\$1,500.00	\$1,500.00	\$16,500.00	8.33 % 1.03 %
5114U - JU bapost Center 51150 - Family Pormise of JC 51451 - Family Promise In Jourse Fynances	\$0.00	70:00T& \$0.00	\$0.00 \$0.00 \$0.00	79.69T\$ 00.0\$	\$166.67 \$0.00	\$1,833.33 \$0.00	8.33 0.00 8.30 8.30 8.30 8.30 8.30 8.30
51160 - Rise Up! Ministries 51170 - Keystone Dental Clinic	\$0.00 \$0.00 \$7,400.00	\$0.00 \$0.00 \$616.67	\$0.00	\$0.00 \$0.00 \$616.67	\$0.00 \$0.00 \$616.67	\$0.00 \$0.00 \$6,783.33	0.00 % 0.00 % 8.33 %
51180 - Final Frontier 51190 - Wycliffe Bible Translations 51200 - Good Samaritan Ministries	\$0.00	\$0.00 \$0.00 \$304.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	% 00:00 % 00:00 % % %
51210 - Salvation Army 51220 - Coalition for Kids 51230 - Children's Outreach	\$4,000.00 \$3,400.00 \$0.00	\$333.33 \$283.33 \$0.00	8 8 0.00 8 0.00 8 0.00	\$333.33 \$283.33 \$0.00	\$333.33 \$283.33 \$0.00	\$3,666.67 \$3,116.67 \$0,00	8.33 % 8.33 % 0.00 %
51240 - Operation In As Much Total Local/State Mssions	\$2,000.00	\$3,214.44	\$166.67	\$166.67	\$3,214.44	\$2,000.00	0.00 %
Total Missions Personnel Ministerial Salarias	\$282,096.94	\$31,260.98	(\$7,752.90)	\$23,508.08	\$31,260.98	\$250,835.96	11.08 %
ministerial Salaries Personnel Salaries Ministerial Allowances Other Personnel Expanses	\$316,377.63 \$316,377.63 \$111,422.02 \$102,380.20	\$22,054.53 \$8,216.37 \$4.5 330.04	\$4,310.29 \$4,310.29 \$1,068.80	\$26,364.82 \$9,285.17	\$22,054.50 \$22,054.53 \$8,216.37	\$294,323.10 \$294,323.10 \$103,205.65	6.93 % 6.97 % 7.37 %
Total Personnel	\$1,104,830.83	\$88,674.54	\$3,394.71	\$92,069.25	\$88,674.54	\$1,016,156.29	8.03 %

Central Baptist Church Monthly BOD Report January 2022

Central Baptist Church Monthly BOD Report January 2022

		Annual Budget	YTD Actual	YTD Budget/Actual	MTD Budget (This Year)	MTD Actual	Budget Remaining	% of Budget Used
58110 - Water 58120 - Gas 58130 - Telephone		\$10,000.00 \$20,000.00 \$6,500.00	\$801.44 \$2,209.56 \$420.77	\$31.89 (\$542.89) \$120.90	\$833.33 \$1,666.67 \$541.67	\$801.44 \$2,209.56 \$420.77	\$9,198.56 \$17,790.44 \$6,079.23	8.01 % 11.05 % 6.47 %
Total Utilities Building & Engineers	L)	\$136,500.00	\$8,572.22	\$2,802.78	\$11,375.00	\$8,572.22	\$127,927.78	6.28 %
58140 - Church Insurance		\$51,577.00	\$456.00	\$3,842.08	\$4,298.08	\$456.00	\$51,121.00	%88%
os 150 - Upkeep on Grounds 58160 - Custodial Supplies		\$8,000.00 \$13,500.00	\$799.79 \$393.76	\$731.2) \$731.24	\$665.67 \$1.125.00	\$799.79 \$393.76	\$7,200.21 \$13.106.24	10:00 % % % %
58170 - Bullding Maintenance		\$120,750.00	\$8,618.32	\$1,444.18	\$10,062.50	\$8,618.32	\$112,131.68	7.14 %
58180 - Equipment Maintenance		\$25,000.00	\$3,304.58	(\$1,221.25)	\$2,083.33	\$3,304.58	\$21,695.42	13.22 %
58190 - Information Technology 58200 - Laundry and Supplies		\$20,000.00 \$700.00	\$199.06 \$0.00	\$1,467.61 \$58.33	\$1,666.67 \$58.33	\$199.06	\$19,800.94	1.00 %
Total Building & Equipment		\$239,527.00	\$13,771.51	\$6,189.07	\$19,960.58	\$13,771.51	\$225,755.49	5.75 %
Total Building Expenses	•	\$376,027.00	\$22,343.73	\$8,991.85	\$31,335.58	\$22,343.73	\$353,683.27	5.94 %
Total Expenses		\$1,945,407.77	\$149,694.61	\$12,422.74	\$162,117.35	\$149,694.61	\$1,795,713.16	7.69 %
	!							
Weekday Preschool Revenues	Net Total	\$0.00	(\$12,721.61)	(\$12,721.57)	(20.04)	(\$12,721.61)	\$12,721.61	% 00·00
40500 - Weekday Preschool Revenues	•	\$340,950.00	\$33,838.00	(\$257.00)	\$34,095.00	\$33,838.00	\$307,112.00	9.92 %
Total Weekday Preschool Revenues		\$340,950.00	\$33,838.00	(\$257.00)	\$34,095.00	\$33,838.00	\$307,112.00	9.92 %
Weekday Preschool Expenses								
58250 - Weekday Personnel		\$316,226.00	\$29,868.34	(\$3,516.17)	\$26,352.17	\$29,868.34	\$286,357.66	9.45 %
58270 - Cleaning		\$9,255.00	\$2,392,95	(\$1.467.45)	\$925.50	\$0.1.04	\$6,770.10 \$6,862.05	9.04 % 86.75
58280 - Copier Expenses		\$4,849.00	\$165.57	\$319.33	\$484.90	\$165.57	\$4,683.43	3.41%
58290 - Miscellaneous Expenses		\$972.00	\$10.95	\$86.25	\$97.20	\$10.95	\$961.05	1.13%
Oner Expenses 58300 - Transfers	,		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
Total Other Expenses		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	% 00:0
Total Weekday Preschool Expenses		\$340,950.00	\$33,309.65	(\$4,485.08)	\$28,824.57	\$33,309.65	\$307,640.35	9.77 %
	Net Operating Total	\$0.00	(\$12,193.26)	(\$17,463.65)	\$5,270.39	(\$12,193.26)	\$12,193.26	0.00%

Central Baptist Church Monthly Summary of Restricted Accounts January 2022 Note: The Report Option to include Open Transactions is selected.

	Beginning Balance	Restricted Revenue	Restricted Expenses	Ending Balance
Designated Funds				
<u>Designated Funds</u> First Horizon General				
Missions Offerings 80110 - Acts 2:45 Project	#22E 00	¢400.00	60.00	#205.00
80140 - CBC Local Missions/Outreach	\$225.00 \$30,828.24	\$100.00 \$16,400.00	\$0.00	\$325.00
80180 - Christmas Missions Offering	\$30,828.2 4 \$11,973.00	\$3,875.57	\$1,000.00	\$46,228.24 \$15,949,57
80190 - CBF Christmas Mission Offering	\$290.00	\$3,875.57 \$750.00	\$0.00 \$0.00	\$15,848.57 \$1,040.00
80200 - Summer Missions Project	\$10,423.59	\$0.00	\$0.00 \$0.00	\$10,423.59
80210 - World Team Missions	\$0.00	\$4,000.00	\$0.00	\$4,000.00
80220 - World Hunger	\$25.00	\$605.00	\$0.00 \$0.00	\$630.00
80230 - Men's/Women's Ministry	\$2,068.97	\$0.00	\$0.00	\$2,068.97
80240 - Guatemala Donations	\$4,103.03	\$0.00	\$0.00	\$4,103.03
80250 - Operation Christmas Child	\$1,120.48	\$0.00	\$0.00	\$1,120.48
80260 - Murray Mission Vol. Subsidy Fund	\$8,949.50	\$0.00	\$0.00	\$8,949.50
80270 - Philip Young Kairos Ministry	\$550.00	\$0.00	\$0.00	\$550.00
Total Missions Offerings	\$70,556.81	\$25,730.57	\$1,000.00	\$95,287.38
Music Ministries	4. 5,555.5.	4 _0 ₁ . 00.07	41,000.00	400,201.00
80400 - Music Expansion Fund	\$4,620.00	\$50.00	\$0.00	\$4,670.00
80410 - Highest Praise	\$3,087.36	\$0.00	\$0.00	\$3,087.36
80420 - Orchestra/Selah Brass	\$968.04	\$0.00	\$0.00	\$968.04
80430 - Music Academy	\$639.06	\$0.00	\$250.13	\$388.93
Total Music Ministries	\$9,314.46	\$50.00	\$250.13	\$9,114.33
Next Gen Ministries	40,01	420.00	4200 0	40,111.00
80520 - Next Gen Ministry	\$5,510.43	\$100.00	\$0.00	\$5,610.43
Total Next Gen Ministries	\$5,510.43	\$100.00	\$0.00	\$5,610.43
Miscellaneous	4-1	¥.00.00	40.00	45,51.0
80600 - Food Services	\$2,514.85	\$1,057.00	\$1,184.12	\$2,387.73
80610 - Library Memorials	\$3.25	\$0.00	\$0.00	\$3.25
80620 - Capital Needs/Building	\$1,450.00	\$705.00	\$0.00	\$2,155.00
80660 - Stained Glass Class	\$150.00	\$0.00	\$0.00	\$150.00
80665 - Interior Space Team	\$3,887.59	\$0.00	\$0.00	\$3,887.59
Total Miscellaneous	\$8,005.69	\$1,762.00	\$1,184.12	\$8,583.57
Community Ministries			,	, ,
80300 - Local Benevolence	\$6,052.96	\$2,600.00	\$4,519.25	\$4,133.71
80320 - Sunday Night Live!	\$17.32	\$0.00	\$0.00	\$17.32
80330 - Dick Ellis Children's Fund	\$4,459.82	\$0.00	\$0.00	\$4,459.82
80340 - Sunday School Projects	\$5,502.86	\$0.00	\$0.00	\$5,502.86
80350 - Puppet Ministry	\$307.73	\$0.00	\$0.00	\$307.73
80370 - Adult Literacy	\$139.14	\$0.00	\$0.00	\$139.14
Total Community Ministries	\$16,479.83	\$2,600.00	\$4,519.25	\$14,560.58
Senior Adult Ministry				
80680 - Sr Ad In-home Ministry	\$379.11	\$0.00	\$178.55	\$200.56
Total Senior Adult Ministry	\$379.11	\$0.00	\$178.55	\$200.56
Total First Horizon General	\$110,246.33	\$30,242.57	\$7,132.05	\$133,356.85
Weekday Preschool	,		. ,	,
81000 - Weekday Preschool	\$14,187.81	\$0.00	\$0.00	\$14,187.81
Total Weekday Preschool	\$14,187.81	\$0.00	\$0.00	\$14,187.81

Central Baptist Church Monthly Summary of Restricted Accounts January 2022 Note: The Report Option to include Open Transactions is selected.

	Beginning Balance	Restricted Revenue	Restricted Expenses	Ending Balance
Select 7				
General				
81100 - Building Maintenance	\$133,016.26	\$4,200.00	\$47,351.20	\$89,865.06
81110 - Office Equipment	\$12,341.66	\$600.00	\$0.00	\$12,941.66
81120 - Missions Resource Room	\$4,556.77	\$0.00	\$0.00	\$4,556.77
81130 - Acts 2:45 Fund	\$61,950.97	\$0.00	\$0.00	\$61,950.97
81140 - World Wide Mission Ventures Fund	\$102,283.26	\$7,989.90	\$18,850.00	\$91,423.16
81170 - General Interest	\$6,059.91	\$353.50	\$0.00	\$6,413.41
81180 - Shares Balance	\$500.00	\$0.00	\$0.00	\$500.00
Total General	\$320,708.83	\$13,143.40	\$66,201.20	\$267,651.03
Total Select 7	\$320,708.83	\$13,143.40	\$66,201.20	\$267,651.03
ECU				
81200 - Interest	\$9,940.60	\$174.65	\$0.00	\$10,115.25
81220 - Addendum	\$294,125.81	\$0.00	\$243.97	\$293,881.84
81230 - Sr Ad Assistance-Underwood/Ligon	\$50,281.50	\$0.00	\$0.00	\$50,281.50
81240 - Vehicle Replacement	\$7,440.00	\$150.00	\$0.00	\$7,590.00
81250 - Choir Robes	\$261.42	\$0.00	\$0.00	\$261.42
81260 - Transportation Assistance	\$9,956.52	\$0.00	\$0.00	\$9,956.52
Total ECU	\$372,005.85	\$324.65	\$243.97	\$372,086.53
Total Designated Funds	\$817,148.82	\$43,710.62	\$73,577.22	\$787,282.22
Permanent Restricted				
90100 - Endowment Fund	\$2,144,728.41	\$0.00	\$0.00	\$2,144,728.41
Total Permanent Restricted	\$2,144,728.41	\$0.00	\$0.00	\$2,144,728.41

Central Baptist Church Monthly Balance Sheet January 2022

	Assets	
Checking Accounts		
11020 - First Horizon Bank General Checking	\$475,655.24	
11040 - Select 7 Checking	\$264,449.98	
11080 - ECU Checking	\$372,980.50	
Total Checking Accounts		\$1,113,085.72
Endowment Fund		
11090 - TN Baptist Foundation Endowment	\$2,144,728.41	
Total Endowment Fund	· · · · · · · · · · · · · · · · · · ·	\$2,144,728.41
Contra Asset		
11888 - VISA	(\$8,034.57)	
Total Contra Asset		(\$8,034.57)
Total Assets		\$3,249,779.56
Liabilities, Fund Pri	ncipal, & Restricted Funds	
iabilities		
Chase Visa		\$2,203.79
Payroll Liabilities		
21010 - Federal Withholding Tax	\$1,807.14	
21020 - FICA Tax Withholding	\$4,256.80	
21030 - Insurance Withholding	\$5,106.57	
21035 - Ministers Dental Insurance	\$311.90	
21040 - Retirement Withholding	\$4,284.94	
21070 - HSA Withholding	\$415.00	
21075 - Garnishment Withholding	\$108.00	
Total Payroll Liabilities		\$16,290.35
Total Liabilities		\$18,494.14
Total Liabilities		
und Principal		
i und Principal 29999 - Fund Principal	\$311,468.05	
und Principal	\$311,468.05 (\$12,193.26)	
i und Principal 29999 - Fund Principal		\$299,274.79
r und Principal 29999 - Fund Principal Excess Cash Received		\$299,274.79
und Principal 29999 - Fund Principal Excess Cash Received Total Fund Principal and Excess Cash Received		\$299,274.79
rund Principal 29999 - Fund Principal Excess Cash Received Total Fund Principal and Excess Cash Received Restricted Funds	(\$12,193.26)	\$299,274.79
rund Principal 29999 - Fund Principal Excess Cash Received Total Fund Principal and Excess Cash Received Restricted Funds Total Designated Funds	(\$12,193.26) \$787,282.22	\$299,274.79 \$2,932,010.63

Central Baptist Church

Buildings & Grounds Committee

To: Board of Directors

Attn: Floyd Brown, Chairman Date: February 14, 2022

From: Buildings & Grounds Committee **Re:** Building Maintenance Needs for 2022

Mechanical

Replace Fan Coil Unit in Preschool Praise & Play Space (Former Parlor Behind Welcome Desk) (30 years old)

\$9,733.00

Landscape Maintenance

Trim landscape plants & clean up Courtyard area along North wall of 1972
Building & restore front lawn at Roan & Millard Street \$1,300.00

Trim and selectively prune Hawthorne Trees along North & West elevations of the 1992 building (reduce height) \$1,000.00

Interior/Exterior of 1972 & 1992 Buildings (Paint)

- Request from Preschool & Children's Pastor (Helen Kern) to paint (3) corridors and (7) classrooms on the main level of the 1972 Building. This will include previously painted doors and removal & replacement of all vinyl base to match base in the History Hall For the total of
- Paint all interior & exterior hollow metal doors and frames including hollow metal window frames in the 1972 Building \$6,620.00
- Paint all RED steel handrails on monumental stair and upper level in Welcome Corridor \$ 5,962.00
- Paint Welcome Corridor columns on the Upper & Lower Level
 \$ 2,896.00
- Paint stair rails & stair structure in 1992 Addition Stairwell going from History Hall to main basement corridor \$1,534.00

Continued

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 Paint Stair railings and steel stair structure in 1992 Addition Stairwells going from Welcome Corridor to Basement and from Welcome Corridor to Music Suite
 \$ 4,780.00

Paint TOTAL **\$44,034.00**

 Remove & replace existing perimeter sealant and backer rod in curtain walls at both ends of the Welcome Corridor (1992 Building). Includes perimeter seals in Stairwell on Northwest corner of 1992 Building facing Roan Street

TOTAL REQUEST TO DATE FOR 2022 \$59,820.00

Current Funds in Escrow-Building Maintenance (Available for 2022)

ACCT # 80620 Capital Needs/Building (First TN Bank-Designated) \$ 2,090.00 ACCT # 81100 Building Maintenance (Select Seven Credit Union) \$120,665.06 ACCT # 58170 Building Maintenance (First Horizon Bank) \$113,025.38 TOTAL Escrow for Building Maintenance as of 1-31-2022 \$235,780.44

Ongoing 2021 Work (outstanding):

Comfort Systems Basement Upgrades:

- \$65.010.00

Paula has an invoice for \$35,000.00 due to be paid in February Balance due upon completion in Late February/Early March depending on material availability

Remaining Available Balance:

Minus 2022 Request

\$170,770.44

-\$59,820.00

Remaining Available Balance for 2022

\$110,950.00.44

Remaining Projects for 2022

- Replace carpet on monumental stair in Welcome Corridor
- Make repairs to damaged floor tile in Welcome Corridor
- Investigate installing expansion joints in damaged tile areas
- Update signage on front lawn at corner of Millard & Roan Street
- Renovate rest rooms in 1972 Building Basement Level

We don't have quotes on this work yet. Will advise as soon as we secure quotes

Thanks for your consideration of this information as we plan for the future.

Respectfully Submitted

Allan Renfro Buildings & Grounds Committee

REQUEST FOR FUNDS:

January 25, 2022

RE: Billboard Advertising Campaign with Lamar Advertising

TO: Board of Directors

FROM: Dr. Michael L. Davis, Administration and Education Pastor

As we move into the year 2022 and project an eventual emergence from Covid-19 constraints, it is clear that CBC would benefit from a planned advertising campaign.

With this in mind, I have been in contact with Lamar Advertising concerning their available billboards. There are several boards located in desirable locations that would benefit our church as we seek to become more visible in the community.

Although this request is focused solely on the use of billboards, the Family Ministry Team is also working to coordinate other means of marketing to work in conjunction with this effort. The mission of this campaign is to communicate CBC's current programming for younger families. In addition to the billboards, we will be using FaceBook ads, an eventual mass mailing, and door-to-door visitation, pray walking, and flyer distributions.

With this background in mind, I would request funds for the following (see attachments for specific details on locations and pricing):

- —Three flights of two billboards (non-digital) at most desired locations (depends on availability at agreement time).
- Each flight is four weeks in length
- -Cost of each flight is \$620 per flight, or \$155 per week
- -- Vinyl charge for each board is \$175 (one time)

Currently there are boards available at West Market west of State of Franklin (137,341 impressions per week) and east of Oakland Avenue on Bristol Highway (84,149 impressions per week). These are our preferred locations.

The total cost of this campaign would be \$4,070 (+/-) and would last for 12 weeks. I would like to review the results of this campaign in week 8 and make a decision concerning future campaigns.

Therefore, I am requesting \$4,070 for this campaign, to begin sometime in February or early March. However, time is of the essence as to the locations that are available.

Submitted by,

From: Devery Padgett dpadgett@lamar.com &

Subject: Lamar Advertising

Date: January 20, 2022 at 10:02 AM

To: MDavis@cbcjc.org

Good morning,

I am attaching some locations that are available at the beginning of February.

I ran the availability for 6 flights.

Flights are 28 days in length(4 weeks). They always have a Monday start date and end on a Sunday.

Pricing is as follows;

3 flights (12 weeks) \$620 per flight 6 flights (24 weeks) \$585 per flight 13 flights (52 weeks) \$525 per flight

Each Board has a vinyl charge of \$175

I have sent 2 different locations for Digital Billboards; pricing is as follows

Panel # 5001 Normal Rate is \$1260 per flight.... Church Rate is \$980 per flight Panel # 5101 Normal Rate is \$2520 per flight.... Church Rate is \$2100 per flight No Charge for vinyl or design on DIGITAL.

Great for rotating multiple messages throughout the day.

The term 'impressions" is total potential views per week.

Please feel free to call me if you have any questions.

Thanks



Devery Padgett / Account Executive dpadgett@lamar.com / 276.639.0759

Lamar of Tri Cities

423.323.5219 / 423.349.7989 2020 Gateway Park Court, Kingsport, TN 37663 lamar.com/TriCities

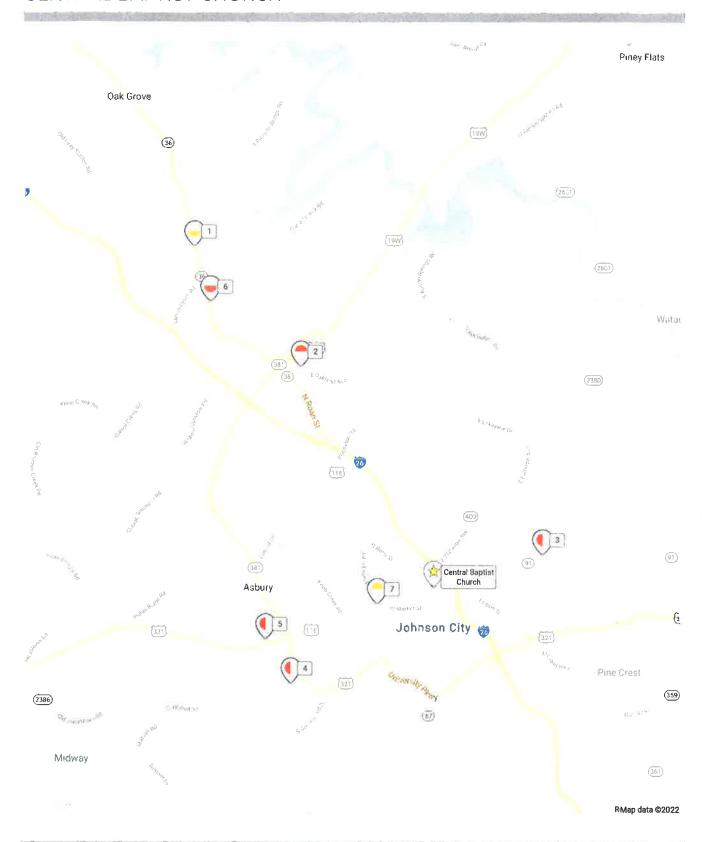




Proposal 2022.pdf

CENTRAL BAPTIST CHURCH

CENTRAL BAPTIST CHURCH



LOCATION LIST

CENTRAL BAPTIST CHURCH

						*Impression valu	es based on: Total	Population
Map Icon	Label	Panel #	Geopath Id	Media/Style	Facing	ΗxW	*Weekly Impressions	Illum.
	1	5001	30653161	Poster / Digital	North	10' 0" x 21' 0"	18,778 per spot	YES
Current Ad	vertiser: G	D BART GREE RAND TRICIT /2022 - 1/29/2						
2							8	
	2	11541	352462	Poster / Retro	South	10' 6" x 22' 9"	84,149	YES
Current Ad	vertiser: B0		N N/S F/W P1 L RESTAURANTS 2023					
	3	11735	352496	Poster / Retro	East	10' 5" x 22' 8"	31,277	NO
Current Ad	vertiser: Pl	00' E/O DEAM JBLIC SERVIO /2022 - 1/29/2	CE/PLANT 148					
•	4	11905	352513	Poster / Retro	East	10' 5" x 22' 8"	55,007	NO
Current Ad	vertiser: F0		EVILLE S/S F/E P1 R ATTORNEYS AT L 1023	AW				
(1)	5	12028	352527	Poster / Retro	East	10' 6" x 22' 9"	137,341	YES
Current Ad	V MARKET vertiser: BO	200' E/O N BE	EECH N/S F/E P3 ESTAURANTS			•		. 22
		000			70,100		**	
	6	30653	30493342	Poster / Retro	North	10' 6" x 22' 9"	48,901	YES
Location: H	N/V 36 1 S	/O WHITEWO	OD E/S E/N D2D					

Location: HWY 36 .1 S/O WHITEWOOD E/S F/N P2R **Current Advertiser:** BOJANGLES' RESTAURANTS

Booking Ranges: 1/31/2022 - 1/29/2023

PANEL #12028

W MARKET 200' E/O N BEECH N/S F/E P3



WEEKLY IMPRESSIONS: 137,341*

MEDIA TYPE/STYLE:

Poster - Retro

LAT/LONG:

36.310619 / -82.392643

MARKET:

JOHNSON CITY

GEOPATH ID:

352527

PANEL SIZE:

10' 6" x 22' 9" View Spec Sheet

VINYL SIZE:

10' 7" x 22' 10"

FACING/READ:

East / Right

ILLUMINATED:

YES

SHIPPING ADDRESS:

2020 Gateway Park Court Kingsport, TN 37663



<u>a</u>[2000

Map data @2022

Universit

PANEL #11541

11E 300' E/O OAKLAND AV N/S F/W P1 L



LOCATION #2

ADVERTISING STRENGTHS: Located near car dealerships, restaurants and other small businesses.

WEEKLY IMPRESSIONS: 84,149*

MEDIA TYPE/STYLE:

Poster - Retro

LAT/LONG:

36.36108 / -82.38444

MARKET:

JOHNSON CITY

GEOPATH ID:

352462

PANEL SIZE:

10' 6" x 22' 9" View Spec Sheet

VINYL SIZE:

10' 7" x 22' 10"

FACING/READ: ILLUMINATED: South / Left

SHIPPING ADDRESS:

2020 Gateway Park Court Kingsport, TN 37663

Map data @2022

| The Table | Table

RECOMMENDATION:

February 9, 2022

RE: Fiscal Year

TO: Board of Directors

FROM: Dr. Michael L. Davis, Administration and Education Pastor

Currently our fiscal year runs January 1 — December 31. A trend among most churches in the region is to change the fiscal year to allow calendar-year-end gifts to fall within the earlier-to-middle part of the budget year. This allows ministries to have "cash-on-hand" that allows them to do the ministry they have projected in the annual budget.

My recommendation is to move the beginning of the fiscal year to October 1, 2022 and running through September 30, 2023. This will place traditional year-end giving in the first quarter of the fiscal year rather than the fourth.

Of course, there will be some adjustment to our traditional schedules for budget preparation and staff evaluations. We should be able to address these issues easily before the required deadlines.

Thank you for your consideration and response to this recommendation.

Submitted by,

Michael L. Davis, D.Ed.Min., Ed.D., F.C.B.A.